

Message Text

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21

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 AGR-05 CIAE-00 INR-07 LAB-04

NSAE-00 SP-02 STR-04 TRSE-00 CIEP-01 FRB-03 OMB-01

DODE-00 PM-04 H-02 L-03 NSC-05 PA-01 PRS-01 SS-15

USIA-06 /084 W

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R 221645Z OCT 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 5914

INFO USDOC WASHDC

AMEMBASSY PARIS

C O N F I D E N T I A L MOSCOW 15211

USDOC FOR BEWT/USSR

DEPARTMENT PLEASE PASS USDA FOR ASSISTANT SECRETARY BELL

PARIS FOR UNDERSECRETARY ROBINSON

E.O. 11652: N/A

TAGS: ETRD, EEWT, UR, US

SUBJECT: U.S. GRAIN SALES TO USSR

1. PRESIDENT OF COOK INDUSTRIES EDWARD COOK ADVISED
COMMATT OCTOBER 22 THAT DURING NEGOTIATIONS WITH EXPORTKHLEB
OCTOBER 21 HE HAD MADE ARRANGEMENTS FOR SALE OF ADDITIONAL
500,000 METRIC TONS OF CORN. DURING THAT MEETING, EXPORTKHLEB
OFFICIALS CLAIMED THAT THEY HAD NO RPT NOT PLANS PURCHASE ADDITIONAL
U.S. WHEAT. THEY INDICATED THAT ADDITIONAL ORDERS MIGHT BE PLACED
FOR CORN, AND COOK ESTIMATES THAT THIS MIGHT INVOLVE ADDITONAL
QUANTITIES UP TO 2.5 MILLION TONS. SOVIETS REPORTEDLY
TOLD COOK THAT THEY DID NOT PLAN PURCHASE ADDITIONAL
SOYBEANS AND, IN FACT, INDICATED THAT THEY WISHED REDUCE
QUANTITY OF BRAZILIAN BEANS ALREADY PURCHASED FROM COOK
BY 200,000 TONS (I.E. FROM 1 MILLION TONS TO 800,000 TONS).

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2. COOK INDICATED IN DISCUSSION WITH COMMATT THAT HE WAS SCEPTICAL OF SOVIET CLAIMS THAT THEY PLANNED PURCHASE NO MORE WHEAT DURING CURRENT CROP YEAR. IN THIS CONNECTION, HE NOTED THAT DURING OCTOBER 21 MEETING AT EXPORTKHLEB, HE HAD SEEN SHIPPING SCHEDULE FOR GRAIN ALREADY PURCHASED. THIS SCHEDULE SHOWED EXTREMELY HEAVY DELIVERIES FOR PERIOD FROM OCTOBER 1 THROUGH FEBRUARY 1976, WITH RELATIVELY SLACK PERIOD FROM MARCH 1 THROUGH END OF MAY 1976. ON THIS BASIS, HE CONCLUDED THAT SOVIETS MIGHT BE HOLDING OFF ON ORDERS AT PRESENT IN HOPES THAT MARKETS WOULD SOFTEN SUBSTANTIALLY OVER NEXT 30-45 DAYS, THUS ALLOWING THEM TO REENTER MARKET AROUND DECEMBER 1 FOR GRAIN TO BE SHIPPED AFTER MARCH 1, 1976.

3. COOK SCHEDULED DEPART MOSCOW OCTOBER 22 AROUND NOON FOR PARIS AND PROBABLY WILL NOT BE ABLE TO CHECK IN AGAIN PRIOR TO HIS DEPARTURE.

4. FOR PARIS. COOK EXPRESSED AN INTEREST IN MEETING WITH UNDERSECRETARY ROBINSON IN PARIS. HE MAY CONTACT EMBASSY PARIS OR US MISSION OECD REGARDING THIS POSSIBILITY.
STOESSEL

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Message Attributes

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Disposition Authority: CunninFX
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Disposition Date: 28 MAY 2004
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Margaret P. Grafeld
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